

THE CHAIRMAN AND CHIEF EXECUTIVE OFFICER OF ESPRINET GRANT 70% OF THE SHARES ASSIGNED UNDER THE 2018-2020 LTIP TO AXOPA THE SHAREHOLDERS' VOTING AGREEMENT WITH THE MONTI FAMILY RISES TO 25.96%

Publication of essential information updated pursuant to art. 131, paragraph 2, of the Consob Regulation adopted with resolution no. 11971 of 14 May 1999 as subsequently amended and supplemented (the "Issuers' Regulation").

Vimercate (Monza Brianza), 12 April 2021 – We inform that Mr Maurizio Rota and Mr Alessandro Cattani, respectively Chairman of the Board of Directors and Chief Executive Officer of Esprinet S.p.A. ("Esprinet" or the "Company"), have conferred a total of no. 371,584 shares (185,792 shares each) corresponding to 70% of the Esprinet shares assigned to them as part of the Long Term Incentive Plan 2018-2020 (the remaining 30% is kept personally in compliance with the lock-up and claw-back provisions envisaged by plan) in the vehicle controlled by them and called Axopa Srl, which therefore reaches a stake of 9.79% of the share capital of Esprinet.

The shareholders' agreement signed by Axopa Srl on 6 July 2020 with the shareholder Francesco Monti, owner of a 16.16% stake in Esprinet (the "Agreement"), increases the total number of shares with voting rights of the Company, contributed to the Agreement, to 13,222,559, constituting a total of 25.96% of the shares representing the entire share capital of the Company.

Pursuant to art. 131, paragraph 2, of the Issuers' Regulation, we inform you that there has been a change in the number and percentages of voting rights referring to the Esprinet ordinary shares syndicated in the Agreement (the "Syndicated Shares"). The change in the number and percentages of voting rights referring to the Syndicated Shares in the Agreement was communicated to Consob and filed at the Office of the Register of Companies of Milan-Monza Brianza-Lodi today.

We inform that the essential information provided for in articles 130 and 131, paragraph 2, of the Issuers' Regulation, has been published on the Esprinet website at www.esprinet.com, section Investors/Documents and is also available on the authorized storage mechanism "eMarket Storage" (www.emarketstorage.com).

Esprinet (PRT:IM – ISIN IT0003850929), with around 1,600 employees and 4.5 billion euro in turnover in 2020, is the leading company in Southern Europe (Italy, Spain and Portugal) in the distribution of Information Technology and Consumer Electronics to IT resellers, VAR, System Integrators, specialised stores, retailers and e-commerce portals, as well as the fourth largest distributor in Europe and in the top 10 at global level. The Group's vision is to simplify life for people and organisations, by expanding and facilitating the distribution and use of technology. *Enabling your tech experience* is the payoff that synthesises the evolution of the company into a genuine technology services hub that enables the use of technology.

The Group supplies roughly 130,000 products (PCs, printers, accessories, software, cloud, datacentres & cybersecurity, smartphones, audio-video, TV, gaming, household appliances, electric mobility) of more than 650 manufacturers to 31,000 business and consumer resellers through multiple sales models, both self-service



(best-in-class e-commerce platform and Cash & Carry stores) and assisted (tele-sales and system engineers in the field).

In addition to providing traditional wholesaling services (bulk breaking and credit), Esprinet fulfils the role of simplifier of the use of technology. The Group offers, for example, a turnkey e-commerce platform to hundreds of resellers, in-shop management for thousands of retail sales points, specialised payment and financing solutions for the resellers community, by also offering the generation of demand by end users and big data analysis to the main technology manufacturers and resellers which outsource marketing activities increasingly more frequently.

Cloud services, collaboration software, video-conference systems, advanced IT infrastructures and specialised consumer electronics solutions such as connected household appliances or gaming platforms are the new areas of growth with added value which fuel further future growth in revenues for the sector, while logistics and financial services, as well as the "pay-per-use" sales model, offer increased opportunities for margin growth.

The widespread use of technology and the need for quicker and simpler methods to make increasingly more complex and diversified technologies available for people and companies, pave the way for further improvements in the scenarios of the technological distribution industry.

Press release available on <u>www.esprinet.com</u> on <u>www.emarketstorage.com</u>.

For more information:

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