

Zeliatech Enters the Air Conditioning Market Through Strategic Partnership with Olimpia Splendid

Vimercate (Monza Brianza), June 24, 2025 – **Zeliatech S.r.l.**, European distributor of sustainable technologies and part of the Esprinet Group, announces that it has signed a new partnership with **Olimpia Splendid S.p.A.**, a historic Italian company active since 1956 in the production and marketing of air conditioning, heating, and ventilation solutions.

This collaboration will enable **Zeliatech** to take a further step forward in expanding its offering in a key sector for the energy transition and decarbonization. The agreement represents a significant milestone in the growth and expansion of the company's **Smart Building division**, reinforcing **Zeliatech's** commitment to innovation and sustainability.

Thanks to this strategic partnership between **Zeliatech** and **Olimpia Splendid**, customers will gain access to numerous benefits, including a wide and comprehensive range of solutions such as air-to-air heat pumps without an outdoor unit, mono-split and multi-split systems, portable solutions, and air-to-water heat pumps. Customers will also benefit from the technical and consulting support of **Zeliatech's** Solution Managers, who will assist them in the design and configuration of HVAC systems, while promoting efficient, environmentally friendly and Made in Italy technologies.

*"We are proud to embark on this journey with Olimpia Splendid," said **Giuseppe Monopoli, Business Manager – Smart Building at Zeliatech.** "This collaboration allows us to offer cutting-edge energy solutions, making a tangible contribution to the spread of sustainable technologies through our network of commercial partners. Thanks to the synergy of expertise, innovation, and strategic vision, we aim to promote a more efficient, responsible, and forward-looking energy development model."*

*"We are proud to start a collaboration with a partner already well positioned in the field of renewables and energy efficiency systems," commented **Andrea Tugnoli, Professional Sales Director at Olimpia Splendid.** "Thanks to our range of air-to-air and air-to-water heat pumps, with a particular focus on the Unico line – our core business, entirely designed and manufactured in Italy – we can support Zeliatech in offering concrete and versatile solutions to meet installation needs in residential, commercial, and data center environments."*

About Zeliatech

Zeliatech is a European green tech distributor committed to actively promoting sustainability by offering innovative products and solutions that inspire and enable the global ecological transition.

The company's mission is to support its partners throughout the Green Transition, leveraging a team of specialized professionals and a portfolio of cutting-edge solutions designed to facilitate renewable energy generation (photovoltaics), sustainable mobility (e-mobility charging solutions), energy efficiency in buildings (Smart Building), and Data Center optimization (Data Center Facility).

Zeliatech, the green side of Esprinet, represents the sustainable soul of the Group — a leading distributor in Southern Europe and among the top ten worldwide. Zeliatech shares the Group's key assets: strong logistical and financial capabilities, deep marketing expertise to support sales and demand generation, and a well-established presence across its core markets, ensuring close proximity to partners engaged daily in the green economy challenge.

The Esprinet Group is listed on the Italian Stock Exchange and reported revenues of €4.1 billion in 2024, serving 30,000 active clients, with a portfolio of 800 brands and over 1,800 employees.

About Splendid

Since 1956, Olimpia Splendid has been designing, manufacturing, and marketing technologies for home air conditioning, heating, and air treatment. A hallmark of all its products is design: the company has collaborated with numerous Italian designers—both emerging talents and internationally renowned professionals—whose work has received prestigious international awards and recognition. Environmental sustainability is also a key focus: the comfort solutions offered by the company are based on heat pump technology, currently the most efficient on the market. Olimpia Splendid's core technologies are manufactured in Italy (in Brescia), within a high-efficiency Smart Factory powered entirely by renewable energy. Its products are exported to over 45 countries worldwide through an extensive network of distributors and five direct branches located in Europe (Madrid and Paris), China, the United States, and Australia.

For more information about Zeliatech, please visit www.zeliatech.com

Press release available at www.esprinet.com

For further information:

INVESTOR RELATIONS

ESPRINET S.p.A.
Tel. +39 02 404961
Giulia Perfetti
giulia.perfetti@esprinet.com

CORPORATE COMMUNICATION

ESPRINET S.p.A.
Tel. +39 02 404961
Paola Bramati
paola.bramati@esprinet.com